

International Market Development (Agency and Partnerships)

Kimberley Gupwell

Head of International Student Acquisition

Responsible for:

- Unitec's International Market Development team
- Student recruitment
- Agents and Inter-Institutional Partnerships.



Ben McNally-Burn

International Relationship Manager

Responsible for:

- Middle East
- African and
- South Korean Markets.



Farhana Nalar

International Relationship Manager

Responsible for:

- Indian Continent



Toby Yin

International Relationship Manager

Responsible for:

- China



Liang Luo

Manager International Relations (China)

Responsible for:

- Chinese Partner Institutions
- Chinese Government Units



Lesley Precious

International Relationship Manager

Responsible for:

- Malaysia
- Japan
- Study Abroad
- Exchange Partnerships



Sophie Martin-Welsh

International Relationship Advisor

Responsible for:

- New Zealand Scholarships funded by the Ministry of Foreign Affairs and Trades for students from developing countries.



